

# Different Types of Threaded Couplings

## Banded Couplings



These are the most common style of threaded couplings and available in a variety of materials including bronze, stainless steel and malleable iron. The thicker bands offer extra strength to prevent cracking.

## Merchant Couplings



Available in both full and half sizes. They are intended for use on steel pipe joints specifically when a stronger, more durable coupling is required. Commonly used in drop pipe assemblies where the coupling needs to support the combined weight of the pipe, water column and submersible pump.

## Drop Pipe Couplings



Available in stainless steel and PVC. They are used to securely join sections of pipe that carry water from a well pump down into a well. They feature tapered threads that help make an easy, strong and leak free connection.

## Drive Couplings



Available in steel and stainless steel and are used during well point installations. They are designed to withstand the impact force required to drive a well point into the ground. They have a specific design to ensure that the weight is not carried by the threads.

## Boshart Advantage

Our couplings are manufactured using a **heavier-duty pattern** and feature **flat sides** for easy wrench engagement. We also offer a **45 degree chamfer** for an improved installation experience.

While other couplings may offer one of two of these design benefits, Boshart is the only manufacturer that delivers **ALL** of these advantages along with **competitive pricing**.

## Upsell Opportunities:

**If a customer is purchasing a PVC coupling make sure they are purchasing their tape and thread sealant compound from you as well.**

**If they are working with a pump system make sure they are purchasing a merchant coupling so it can support the weight of the system.**



## Sales Tips & Best Practices:

### **MAKE SURE THEY ARE PURCHASING THE CORRECT STYLE OF COUPLING FOR THEIR APPLICATION**

In many cases, a coupling is simply the type of product a customer needs. The critical part is ensuring they select the correct style for their specific application. This helps prevent premature cracking and reduces the risk of losing a pump system down a well. Sometimes customers will select the cheaper option and it is important to educate them on the potential consequences of not using the appropriate coupling for the job.