



HVAC 101

HVAC PARTS



Gas Valves

Always ensure when working with gas to follow the authority having jurisdiction

Gear Clamps

Strong corrosion resistance and is suitable for outdoor use



Tape & Sealant

Specialty thread seal tape is thicker than regular PTFE tapes with higher density

Sch 40 Fittings

In HVAC applications, can be used in condensate lines



Compression Fittings

Suitable for use in the plumbing & heating industries for oil, air and water

Gas Appliance Connectors

Allow for the proper alignment of a fixed piping system to the gas appliance



Pressure Gauges

Measures the internal pressure of a system. Available in liquid & dry

Tridicator

Combination of a pressure gauge & a thermometer consisting of a bourdon tube and a coiled bi-metal element



HVAC PARTS

Thermometers

General purpose industrial thermometers that use a coiled bi-metal element



Fittings, Nipples & Ready Cut Pipe

Available in a variety of materials & sizes



Gas Test Gauge with Manifold

Provides a quick & easy means of pressurizing and monitoring a gas system for leakage



UPSELL OPPORTUNITIES



Upgrade Gas Valves to Better Suit the Job

Upgrading the gas valve for easier inventory control. Customers can use the same valves for their jobs and lower the inventory needed on the truck

Talk to your Customers about their job & make sure they're buying all their HVAC parts from you

Explain a Good vs Great Product

Stakes are high when working with gas. It is important to have a product that follows all codes in their specific area having jurisdiction

BOSHART ADVANTAGE

Boshart is a One Stop Shop



You can buy many of your HVAC product in one place at Boshart. Some places specialize in one product, where we have everything you & your customer are needing

CUSTOMER OBJECTIONS

"I can get a Cheaper Version of this Elsewhere"

When working with gas, you want to make sure you have all the approvals and a great quality product to avoid liabilities. Stakes are higher when working with gas. Somethings maybe it doesn't matter as much, but working with gas is different.

