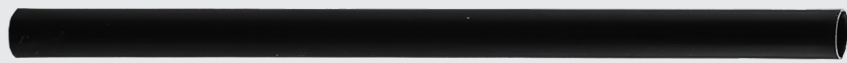




HEAT SHRINK TUBING & KITS

TUBING APPLICATIONS

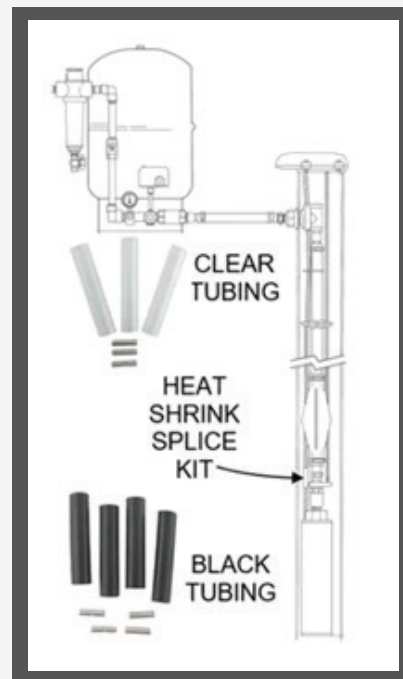
Commonly used to bundle loose items, mechanical protection from cutting, thermal insulation and protection from environmental moisture. Tubing is available in both black & clear. Black tubing is recommended the most for outdoor applications



WELL WATER SYSTEM



Create an underwater electrical connection between pump motor and cable. They reduce the risk of damaging the splice



WHAT ARE HEAT SHRINK TUBING & KITS?



Heat Shrink Kits

Heat Shrink Kits are made up of two components:

- tubing
- stakons

Allows you to make an electrical connection while also insulating and protecting the wires

Provide abrasion resistant protection from environmental harms & Boshart Heat Shrink Kits are waterproof

3:1 VS 4:1

3:1

3:1 ratio heat shrink kit includes tubing that is one-third the original size once heat has been applied. Main advantage is that this tubing has a greater material mass which provides a thicker wall for added abrasion protection



4:1



4:1 ratio heat shrink kits include tubing that is one-fourth the original size once heat has been applied. Main advantage is the tubing shrinks down to the recovered I.D very quickly



UPSELL OPPORTUNITIES

Sell your Customer Well Water Components

If a customer is purchasing a heat shrink kit from you, talk to them about other well water components like ball valves, check valves, pitless adapters, PTFE tape etc.

Customer using 4:1 ratio, upsell to 3:1 ratio

3:1 ratio heat shrink kit tubing has a better joint, better water resistance and is much more abrasion resistant

Customer buying wire or submersible pump? Talk to them about Heat Shrink Kits

If your customer is buying a submersible pump or wire, make sure you talk to them about heat shrink tubing and kits. If they are installing wire or a submersible pump, most likely they need a heat shrink kit