



STAINLESS STEEL THREADED FITTINGS

SEALING STAINLESS STEEL FITTINGS



Stainless Steel PTFE Tape

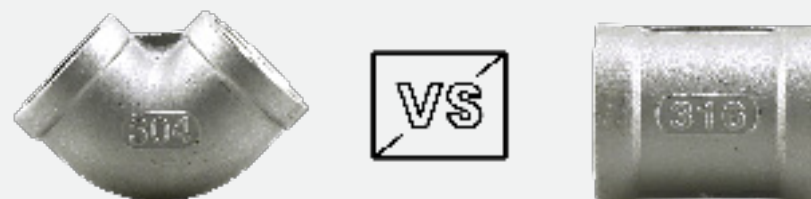
Specially formulated tape is required for sealing NPT thread connections



Gray Magic

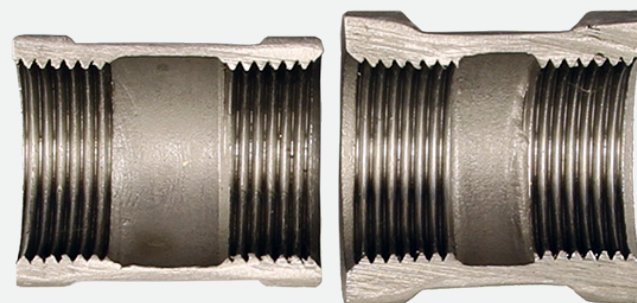
Ideal for stainless steel threads which are more difficult to seal

304 vs 316



Main difference is the presence of molybdenum, which gives 316 fittings a higher degree of resistance to corrosion and oxidation

HEAVY VS LIGHT PATTERN



LIGHT

HEAVY

Both 304 & 316 SS fittings are available in light and heavy pattern
You can feel the difference in weight and see the difference in their wall thickness

CUSTOMER OBJECTIONS

"I've been using Brass for years and never had an issue. I'm not paying more for Stainless Steel."

Stainless steel is not more money compared to Brass and will save you money in the long run

"Stainless Steel leaks"

This is why pipe compound and tape used together for SS threads is recommended

"I already buy SS fittings from another guy, your quote is too high"

May not be quoting apples to apples, could be quoting 304 to 316

UPSELL OPPORTUNITIES

SS PTFE Tape & Gray Magic

If they are buying stainless threaded fittings from you, they will need proper SS PTFE tape & gray magic for a secure seal

From 304 to 316 & Light to Heavy

Some cases light pattern and 304 will be the perfect fitting, good to know what your customer is planning on using the fittings for

Buying Plastic, Brass or Galvanized Fittings

Stainless Steel is a stronger material and more corrosion resistant